



**Missouri Farm Bureau Services, Inc.**  
**P.O. Box 658, 701 South Country Club Drive, Jefferson City, MO 65102**

2018 MAR -8 P 1:01

February 28, 2018

U.S. Postal Regulatory Commission  
901 New York Avenue NW, Suite 200  
Washington, DC 20268-0001

POSTAL REGULATORY  
COMMISSION  
OFFICE OF THE SECRETARY

RE: 10-Year Rate System Review  
Docket No. RM2017-3  
Order No. 4258

To whom it may concern:

If these proposals are accepted, it almost certainly means prices will increase at much higher levels than mailers have seen in recent years. Due to the financial issues of the USPS, they would almost certainly request price changes above the CPI level. Using the January 2018 price change as an example, the CPI cap is 1.9%. With that example, if these proposals are made official, the USPS could request increases of 3.9% or even more, in each of the next 5 calendar years. For the classes of mail not covering their attributable costs, the increases for those classes of mail could be even higher. Some of the current work sharing discounts, such as presort or drop shipping discounts, could be reduced.

Bottom line: This proposal could raise rates for First-Class single-piece, presort and Marketing Mail letters by more than 27% and Periodicals and Marketing Mail flats by more than 40% over five years.

Price increases at these levels will have a ripple effect, impacting not just the postage payers, but the mail service providers and all stakeholders in the mailing industry.

Sincerely,

Randy Seidel  
Director Administrative Services  
MO Farm Bureau  
PO Box 658  
Jefferson City MO 65102